

Pattern of Shareholding

As at 31 December 2018

Number of Shareholders	Shareholding(s)		Number of Shares held	Percentage
	From	To		
427	1	100	9,495	0.0053
219	101	500	56,808	0.0315
147	501	1,000	110,047	0.0610
356	1,001	5,000	867,283	0.4806
81	5,001	10,000	573,833	0.3180
64	10,001	15,000	735,164	0.4074
29	15,001	20,000	510,461	0.2829
27	20,001	25,000	591,192	0.3276
9	25,001	30,000	242,944	0.1346
6	30,001	35,000	194,739	0.1079
4	35,001	40,000	150,426	0.0834
11	40,001	45,000	463,490	0.2569
3	45,001	50,000	138,375	0.0767
3	50,001	55,000	158,785	0.0880
5	55,001	60,000	289,127	0.1602
4	60,001	65,000	254,074	0.1408
2	65,001	70,000	138,623	0.0768
1	80,001	85,000	82,202	0.0456
3	85,001	90,000	262,653	0.1456
1	90,001	95,000	94,176	0.0522
2	95,001	100,000	191,768	0.1063
2	100,001	105,000	204,645	0.1134
2	105,001	110,000	212,843	0.1180
1	110,001	115,000	114,364	0.0634
1	130,001	135,000	134,139	0.0743
1	135,001	140,000	136,451	0.0756
1	150,001	155,000	150,060	0.0832
2	155,001	160,000	317,948	0.1762
3	170,001	175,000	516,789	0.2864
1	185,001	190,000	185,304	0.1027
1	190,001	195,000	193,803	0.1074
1	195,001	200,000	198,374	0.1099
1	210,001	215,000	213,348	0.1182
1	215,001	220,000	217,144	0.1203

Number of Shareholders	Shareholding(s)		Number of Shares held	Percentage
	From	To		
2	225,001	230,000	456,737	0.2530
2	275,001	280,000	554,925	0.3075
1	290,001	295,000	293,092	0.1624
1	320,001	325,000	321,310	0.1781
1	325,001	330,000	329,327	0.1825
1	330,001	335,000	334,020	0.1851
1	345,001	350,000	348,875	0.1933
1	395,001	400,000	396,993	0.2200
1	410,001	415,000	411,061	0.2278
2	425,001	430,000	857,999	0.4754
1	480,001	485,000	480,113	0.2661
1	560,001	565,000	562,725	0.3119
1	670,001	675,000	671,350	0.3720
1	780,001	785,000	783,595	0.4343
1	855,001	860,000	857,765	0.4754
2	1,040,001	1,045,000	2,080,283	1.1529
1	1,365,001	1,370,000	1,367,257	0.7577
1	1,450,001	1,455,000	1,451,300	0.8043
1	1,465,001	1,470,000	1,465,130	0.8119
1	1,790,001	1,795,000	1,792,408	0.9933
1	1,885,001	1,890,000	1,887,432	1.0460
1	2,040,001	2,045,000	2,041,703	1.1315
1	2,155,001	2,160,000	2,160,000	1.1970
1	2,515,001	2,520,000	2,516,077	1.3944
1	2,595,001	2,600,000	2,598,731	1.4402
1	2,615,001	2,620,000	2,618,829	1.4513
1	3,315,001	3,320,000	3,316,284	1.8378
1	6,595,001	6,600,000	6,595,260	3.6550
1	9,915,001	9,920,000	9,919,210	5.4970
1	10,125,001	10,130,000	10,129,777	5.6137
1	13,685,001	13,690,000	13,687,874	7.5856
1	25,345,001	25,350,000	25,348,383	14.0476
1	35,730,001	35,735,000	35,734,543	19.8034
1	37,165,001	37,170,000	37,165,338	20.5963
<u>1,460</u>			<u>180,446,583</u>	<u>100.0000</u>

Pattern of Shareholding Additional Information

As at 31 December 2018

Categories of Shareholders	Number of Shareholders	No. of Shares held	Percentage
Associated Companies, Undertakings and Related Parties:	9	130,205,118	72.16
Hassanali & Company (Pvt.) Ltd		562,725	
Hashoo Holdings (Pvt.) Ltd		334,020	
Hashwani Hotels Limited		9,919,210	
Habib Bank Limited		35,734,543	
Aga Khan Fund for Economic Development		25,348,383	
Aga Khan Hospital and Medical College Foundation		37,165,338	
Jubilee Life Insurance Company Limited		857,765	
Aga Khan University Foundation		6,595,260	
Pakistan Services Limited		13,687,874	
NIT and ICP			
Investment Corporation of Pakistan	1	41	-
Directors, CEO & their Spouse and Minor Children	8	3,836,337	2.13
Towfiq H. Chinoy		40,643	
Sadruddin Hashwani		783,595	
Akbarali Pesnani		103,500	
R. Zakir Mahmood		271	
Amin A. Hashwani		2,598,731	
Amyr Currimbhoy		3,449	
Tahir Ahmed		279,625	
Sakina Pesnani w/o Akbarali Pesnani		26,523	
Executives	3	200,029	0.11
Azfar Arshad Inam		35,541	
Syed Sohail Ahmed		154,139	
Karim Merchant		10,349	
Public Sector Companies and Corporations		-	
Banks, Development Financial Institutions, Non-Banking Financial Institutions, Insurance Companies, Modarabas and ICP Mutual Funds	9	809,882	0.45
Individuals	1,404	40,943,991	22.68
Others	26	4,451,185	2.47
Total	1,460	180,446,583	100.00

Categories of Shareholders	No. of Shares held	Percentage
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Shareholders holding 5 percent or more shares in the Company

- Aga Khan Hospital and Medical College Foundation	37,165,338	20.60
- Habib Bank Limited	35,734,543	19.80
- Aga Khan Fund for Economic Development	25,348,383	14.05
- Pakistan Services Limited	13,687,874	7.59
- Hashwani Hotels Limited	9,919,210	5.50

Trading in shares by Directors, CEO, CFO, Company Secretary & their spouses and minor children during the year 2018:

Name	Designation	Transaction	No. of Shares
Tahir Ahmed	Chief Executive Officer	Acquired	10,000

Categories of Shareholders	Number of Shareholders	Number of Shares held	Percentage
Individual	1,389	32,177,899	17.83
Insurance Companies	4	1,235,113	0.68
Joint Stock Companies	23	25,156,370	13.94
Financial Institutions	7	35,166,938	19.49
Modarabas & Mutual Funds	2	9,484	0.01
Non Resident Shareholders	27	39,127,195	21.68
Others - see below	8	47,573,584	26.37
	1,460	180,446,583	100.00

- I. The Aga Khan Hospital & Medical College Foundation
- II. Aga Khan Foundation
- III. The Aga Khan University Foundation
- IV. Trustees Pak Services Ltd, Employees Provident Fund
- V. Trustees Hashwani Hotels Ltd, Employees Provident Fund
- VI. Trustees Artal Restaurants Int'l Employees Provident Fund
- VII. Trustees Saeeda Amin Wakf
- VIII. Trustees Muhammad Amin Wakf Estate

Associated Companies, undertakings and related parties	72%
Directors, CEO & their Spouse and minor children	2.13%
Executives	0.11%
Other companies	0.45%
General Public	22.68%
Others	2.47%

